

## Message Text

UNCLASSIFIED

PAGE 01 JIDDA 01308 191510Z  
ACTION NEA-10

INFO OCT-01 ISO-00 EB-08 /019 W  
-----101275 191512Z /43  
R 0501316Z FEB 78  
FM AMEMBASSY JIDDA  
TO USDOC WASHDC  
INFO SECSTATE WASHDC 1139

UNCLAS JIDDA 1308

E.O. (.52:O  
N/A  
TAGS: BENC, SA  
SUBJ: SAUDI GROUP SEEKS JOINT VENTURE WITH U.S.  
ENGINEERING/CONSTRUCTION CO.

REF: A) USDOC 1791, B) JIDDA 0619

1. EMBUSY COMMENDS COMMERCE FOR IN-DEPTH FOLLOW UP ON JOINT VENTURE OPPORTUNITY REPORTED REFTEL B.
  2. REPRESENTATIVE OF THE SAUDI GROUP TRAVELED TO US EARLY FEBRUARY AND HAD APPOINTMENT WITH STONE AND WEBSTER FIRM IN BOSTON AND WAS APPOINTMENT WITH STONE AND WEBSTER FIRM IN BOSTON AND WAS PROVIDED WITH COMMERCE'S EARLIER LIST AS WELL AS CAGNE PHONE NUMBER. HAS NOT RETURNED YET.  
FYI: NAME IS RIAD DIAB.
  3. WE BELIEVE THAT POSSIBLY A CONSORTIUM OF US FIRMS MAY BE NECESSARY TO RESPOND TO ALL REQUIREMENTS OF SAUDI GROUP AND HAVE SO ADVISED LOCAL CONTACTS.
  4. AS FOR FIRMS LISTED REFTEL A WE UNDERSTAND GIBBS AND HILL HAS SOME REPRESENTATION HERE UNDER AUSPICES OF DRAVO CORP. AND HAJI ABDULL AH ALI REZA GROUP. CH2M ALSO REPRESENTED IN RIYADH AS IS SYSKA ANDHENNESSY AND J.E. SIRRINE.
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CHAS. T. MAIN HAS OFFICE IN CONNECTION WITH US-SAUDI JOINT COMMISSION. SAUDI GROUP WANTS US FIRM ENTIRELY NEW TO THE AREA TO AVOID ANY POSSIBLE TIES TO OTHER SAUDIS AND RESULTING CONFLICTS.

5. GROUP HAS VERY POWERFUL ROYAL SPONSOR AND REPORTEDLY HAS

INSIDE TRACK ON AL KHARJ PROJECT, A COMPLETE MILITARY  
INDUSTRIAL CITY. INFO ON DEVELOPMENT OF PROJECT WILL BE  
MADE AVAILABLE AS SOON AS OBTAINED.  
WEST

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NNN

\*\*\* Current Handling Restrictions \*\*\* n/a

\*\*\* Current Classification \*\*\* UNCLASSIFIED

## Message Attributes

**Automatic Decaptioning:** X  
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**Current Classification:** UNCLASSIFIED  
**Concepts:** n/a  
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**Decaption Date:** 01 jan 1960  
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**Disposition Approved on Date:**  
**Disposition Case Number:** n/a  
**Disposition Comment:**  
**Disposition Date:** 01 jan 1960  
**Disposition Event:**  
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**Review Markings:**  
Sheryl P. Walter  
Declassified/Released  
US Department of State  
EO Systematic Review  
20 Mar 2014  
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